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LABOUR MARKET PROSPECTS FOR OCCUPATIONS
AND ACADEMIC STUDIES IN 1992

ROA-W-1987/-1E

A. de Grip, J.A.M. Heijke,
R.J.P. Dekker, L.F.M. Groot

RESEARCH CENTRE FOR EDUCATION AND LABOUR MARKET

Faculty of Economic Sciences
Rijksuniversiteit Limburg

Maastricht, December 1987

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The investigation reported on here has been carried out as part of a long-range research commission of the Dutch Ministry of Education and Sciences concerning the development of an information system of the educational labour market designed to assist students of secondary and higher education in their educational and vocational choices (ROA 1987). The research has been helped along by a supporting assignment in the framework of the I-SEE project, which the "Centrum voor Beleidsanalyse en Advies" (Centre for Policy Analysis and Consultation" in Nijmegen is carrying out for the "Interdepartementale Stuurgroep Studie- en Beroepskeuze Voorlichting" (Interdepartmental Advisory Committee for Educational and Vocational Choices). The I-SEE-project (Information System on Education and Employment) envisages the development of an automated system for educational and vocational choice. It is to be a system composed of several modules, and our Research Centre has produced data needed to construct the so-called labour-market module (De Grip, Heijke, Dekker, Groot and Vos 1987).

The present working paper should be regarded as the first version of a still incomplete information system for the educational labour market. We were able to develop it quickly by applying relatively simple quantitative (forecasting) methods to instantly usable basic information, and wherever possible making use of forecasts already made by others. For a more sophisticated system, the statistical base and the methods need to be improved and extended, and data from forecasts for segments of the labour market utilised.

The research was directed by Professor J.A.M. Heijke, director of the Research Centre. The day-to-day management was entrusted to Dr. A. de Grip. R.J.P. Dekker and L.F.M. Groot gave their valued assistance, L.A. Vos helped to process the data material.

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1. INTRODUCTION

For the labour market to function properly, young people should consider the situation on the labour market before making educational choices. Which is indeed what in practice they tend to do, as is apparent from various surveys (see, for instance, Kodde 1984 and De Grip 1984). Although they do not seem to maximise their future income, as human-capital theory implies, but primary maximise their chance of a job later-on.

However, for lack of information about the future labour-market situation, youngsters have to go by the situation as they find it at the time they take up their studies. That way, they run the risk of overreacting to existent shortages or surpluses in certain labour-market segments, thus setting so-called 'cobwebs' in motion (see De Grip 1987).

Such overreactions might be tempered if forecasts were available of the labour situation at the moment when those who today have to choose a line of studies will make their entrance on the labour market, as these forecasts take into account the number of future schoolleavers who are now already in the 'educational pipeline'.

In the 1960s, labour-market forecasts were all the vogue. They were mostly employment forecasts drawn up by the so-called 'Manpower Requirements Approach' (see, among others, Hollister 1965). That approach comprises the following steps:

- (1) a forecast is made of the macro-economic development;
- (2) the outcome is used to forecast the development of production by industry;
- (3) from the expected development of sectoral labour productivity a forecast is derived of employment in the various industries;
- (4) on the assumption of an unchanged occupational structure of the

industries, employment in the various occupations is estimated;

- (5) on the further assumption of an unchanged educational structure of the occupations, finally a forecast can be drawn up of the need for workers by educational levels and branches of study.

The fourth step is often passed over; from the employment forecasts by industry, a direct estimate is drawn up of the need for instruction and training (see Youdi & Hinchcliffe 1985).

Apart from the uncertainty inherent to macro- and meso-economic forecasts, this approach is criticised most for the mechanical breakdown of employment by industry into occupational and educational groups. In fact, it assumes zero substitutability of workers with different professions and/or education. Moreover, employment in a given profession is translated into the need for schoolleavers with a given kind of schooling on the assumption of a unique relation between the profession and the training needed. Blaug observes in that respect (1967, p. 281): "And here the real problem is not simply the failure to observe any unique relationship between educational background and occupational affiliation in to-day's labour force, except for those professions such as medicine and teaching where custom imposes a minimum entrance qualification, but the difficulty of separating the forces of supply from the forces of demand. What we have here is the old 'identification problem'. After all, the schooling currently associated with each occupation is as much the outcome of the supply of educated people in the past as of the history of the demand for qualified manpower. In any economy with a high level of aggregate demand qualified manpower, however irrationally produced, will somehow be absorbed into employment: what we observe to-day may simply represent the misallocations of the past".

Van Hoof and Dronkers (1980) label the assumed direct relation between a profession and a branch of studies as the 'naive model' of the labour

market. That in practice the relation between professions and studies is much more flexible, is in their opinion a major reason why so many manpower forecasts are not fulfilled.

A forecast study made by the Netherlands Economic Institute (1986) tried to take account of that criticism by extrapolating both the development of occupational structures of industries and the educational structure of occupations. The underlying assumption is that future developments, among which the adjustment processes on the labour market, will correspond in nature, volume and implications with those of the past.

For a recent CPB forecast of employment by various educational categories (1987), explanatory factors for the shifting educational structures of industries were suggested, in an attempt to produce employment estimates incorporating the ensuing changes. This CPB forecast however distinguishes only four levels of education (primary education, lower vocational and general education, intermediate vocational and general education and higher vocational and academical education) and four branches of study (general, economic/clerical, and service). Obviously, these divisions are far too broad to be useful for educational and vocational choices or educational planning.

The present study sets out to draw up labour-market forecasts for some specific branches of scientific education in our country. Twelve branches of study have been distinguished. Such detailed forecasts run a greater risk of non-fulfilment than less differentiated estimates, in which forecasting errors are more likely to compensate one another, which are apt to overlook future shifts in educational structure within the broad branches of study distinguished. The choice is between between qualitatively better but less detailed forecasts, and forecasts which, while perhaps poorer in quality, are more relevant to educational and vocational choice. To sidestep the dilemma, we have decided to present only qualitative indications of employment prospects (good, bad, etc.) rather than exact figures.

The ultimate object of the study is to produce forecasts for academic studies. However, to get an overall picture of expected developments, we shall give attention to the underlying forecasts for (all) 82 occupational categories distinguished.

Additional information is supplied about the employment risks involved in entering an occupation and in following a certain academical study. With respect to occupations, the indicators chosen are the fluctuations of employment and the dispersion of an occupational class among industries. The dispersion indicates to what extent workers can divert to other branches of industry. A similar indicator has been constructed for the occupational spread (indicative of flexibility) of the various study disciplines.

Students have to match their educational choice to the labour market in a situation of uncertainty. Our goal must be to reduce that uncertainty by giving those who have to make a choice the fullest possible information about all relevant factors. With that purpose in mind, we aim to supply those about to take up a study not only with a qualitative forecast of the labour-market situation in five years' time, when they can finish their studies¹, but also with information about the fan of occupations which the chosen discipline opens to them, the diversions into other industries which an occupation allows, and the cyclical sensitivity of various occupations.

For the time being, the data available are far from complete. The CBS Labour-Force Censuses we have used are available only for the odd years in the 1975-1985 period (data about training and education only from 1979 onward). Moreover the occupational data (two-digit 'occupational classes') are inadequate to support educational and occupational choices².

1. 1992 for those who take up a university study in 1988.

2. De Grip, Groot and Heijke (1987) have attempted to supply a solution for that problem.

The present report is organised as follows. Chapter 2 deals with employment forecasts, by industry (section 2.2), occupational classes (section 2.3) and branches of studies (section 2.4). Chapter 3 considers the forecasts of replacement demand for the various occupational classes (section 3.2), the demand for schoolleavers by occupational class (section 3.3), and replacement demand by study branch (section 3.4).

Chapter 4 describes the labour-market situation by branches of studies. Attention is given, first, to the demand for newcomers between 1985 and 1992, and next, to the supply of graduates in the same period; finally a typology is presented of the 1992 labour-market situation for the twelve university disciplines distinguished.

Chapter 5 introduces the risk indicators mentioned above. Attention is given, in succession, to employment fluctuations (section 5.2), the dispersion of occupational classes across branches (section 5.3), and the dispersion of occupations among study disciplines (section 5.4).

Chapter 6 reviews the labour-market prospects of the occupational classes (section 6.2) and study branches (section 6.3), thus providing the kind of qualitative indication which, as said before, should be supplied to those who are about to embark upon their university studies. If required, these students can use the data material presented in the previous chapters as background information. Chapter 7 completes the paper with some evaluating remarks.

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2. EMPLOYMENT FORECASTS

2.1. Introduction

This chapter describes how the forecasts of employment by occupational class and study branch in 1992 have been realised. Three steps can be distinguished. First, employment in the various industries was estimated. Next, the sectoral forecasts thus obtained were used as basis for the employment forecasts by occupational class. From these, in turn, were derived the forecasts by study branch. The next three sections deal with these three forecast steps.

2.2. Industries

Industrial forecasts represent the first step towards employment forecasts for 1992. We started from the medium-term estimates of the Dutch Central Planning Bureau (CPB 1986). Table 1 shows some assumptions underlying those estimates, most of them referring to the international competitive position of business companies.

Table 1: Assumptions underlying the CPB medium-term forecast

<u>Assumptions</u>	Average annual percentage mutation Assumptions <u>1986-90</u>
Volume of world trade (unweighted)	4.5
Competing exports	5/5.5
Price level of goods imports (in Dutch guilders)	0
Price level of exports (in Dutch guilders)	-0.5
Wage costs by unit of product in processing industry abroad	-1/-0.5
Effective rate of exchange of the guilder	
- in respect of competitors on foreign markets	1.5
- in respect of suppliers	2
Volume of physical government expenditure	1
Hours per working year	0
Rate of exchange of the dollar	f1 2.25

The medium-term estimates give forecasts of the labour volume (in man-years) in 23 industries in 1990. For the years 1986 and 1987, these forecasts can be brought up-to-date on the basis of the 1987 Central Economic Plan (CPB 1987). Besides, in consultation with the CPB the assumption has been made that the development of industrial labour volumes in the 1990-1992 period will not diverge from the growth paths foreseen in the medium-term estimates for 1990.

To transform them into a forecast of employed persons, we have raised the labour-volume estimates in accordance with the discrepancies, foreseen in the medium-term estimates for seven main industries, between the development of the labour volume and that of the number of employed persons. As the contraction of working hours and the growth of part-time work seems to be somewhat on the wane just now, we have assumed that the decline of average worktime of a worker as estimated by the CPB for the 1985-1990 period will in fact spread to 1992. In consultation with the CPB, two further small corrections have been made in the employment forecasts for banks and insurance companies and for medical and veterinary services.

Table 2 gives a survey of the results of these estimates. The expectation is that total employment will increase by 10 per cent in respect of total employment in 1985. Industries for which more-than-average growth is predicted are : other private services, trade, ownership of dwellings, medical and veterinary services, chemicals industry, manufacture of metal products, mining and quarrying, manufacture of transport equipment and other public services. The agricultural sector and the manufacture of wood and building materials and glass products are the only industries for which a decline in the number of employed persons is expected.

These forecasts are based on the estimated changes of the work volume and the expected developments in average work time per employed person. The average work time will drop owing to a further contraction of working hours for full-time workers and the increasing number of part-

Table 2: Forecast of employed persons by sectors of activity, 1992.

	working people 1992	% mutation 1985 - '92
1. Agriculture, fishing, forestry	258.900	-3.5
2. Manufacture of foodstuffs, beverages, tobacco products	168.200	1.5
3. Manufacture of textiles, wearing apparel, footwear and other leather products	58.400	5
4. Manufacture of wood and building materials and glass products	71.100	-2.5
5. Manufacture of paper and printing and publishing industries	124.000	8
6. Chemical industry and manufacture of rubber and plastic products	132.000	14
7. Basic metal industries	34.100	2.5
8. Manufacture of metal products, mechanical and instrument engineering	287.500	13
9. Electrical engineering	112.800	12
10. Manufacture of transport equipment	80.400	13
11. Petroleum industry	9.500	0
12. Mining and quarrying	12.900	13
13. Electricity, gas and water	45.200	2.5
14. Construction	393.100	2
15. Ownership of dwellings	35.800	16
16. Trade (wholesale and retail	839.200	16.5
17. Sea- and airtransport	56.600	11
18. Transport, storage and communication	297.100	9.5
19. Banking and insurances	191.100	3
20. Other private services	676.500	20.5
21. Medical and veterinary services	432.500	15.5
22. Public administration and education	480.500	12.5
23. Other public services	822.200	5.5
24. Industry unknown	42.500	
Total	5.662.100	10

time workers. Especially the latter factor will considerably push up the number of workers in trade and the public and other non-commercial services.

2.3. Occupational classes

To specify the estimates of sectoral employment by 82 occupational classes (ISCO-classification) was the next step. Two hypotheses were adopted. The first is that a given occupational class will penetrate faster into an industry as employment in that industry grows faster. Or, in reverse, that the share of a given occupational class in industrial employment declines faster as employment in that industry drops more rapidly. This hypothesis might be called the hypothesis of the rate of absorption or expulsion.

The second hypothesis presumes that the share of a given occupational class grows or declines faster as the production process is influenced more strongly by technological advance; it is called, accordingly, the hypothesis of technological development.

The testing of both hypotheses is meant merely as a first step towards a better theoretical explanation of shifts in the occupational structures of industries. The method improves upon those applied in former studies (NEI 1986, Ministry of Social Affairs and Employment 1987), by which merely trend-wise developments are extrapolated.

The testing of the hypotheses by time-series research is seriously hampered by the fact that the number of employed persons by occupational class is known only from the six labour-force censuses held since 1975. With so few observation years, only a test by simple regression analysis is possible.

Whenever no significant relation could be found between the development of the employment share of an occupational class within an industry and either explanatory variable, we have tried to identify a trend-wise

development of that employment share. The underlying hypothesis is that a significant trend can serve as a proxy for the working of adjustment mechanisms on the labour market, which are not yet adequately tested by the other explanatory variables used.

Because for each industry the employment forecasts for individual occupational classes must add up to the - presumably given - industrial employment forecasts (see section 3.1.1), we have opted for a distribution model (see also NEI 1986). To that end, we have chosen for each industry a reference occupational class which in the 1975-1985 period held a fairly stable share in industrial employment and was neither too large nor too small. The reference occupations may differ among industries but are always the same within an industry. The following formulation has been chosen for the equations to be estimated³:

$$(1) \ln (E_{ij}/E_{zj}) = \alpha_{ij} + \beta_{ij}X_j + u_{ij}$$

where: E_{ij} = workers employed in industry j with occupation i ; E_{zj} = workers employed in industry j with reference occupation z ; X_j = industry-specific explanatory variable or a trend variable; α_{ij} , β_{ij} = regression coefficients; u_{ij} = disturbance term.

In this specification, the development of the employment of occupation i in industry j is set off against the employment development of the reference occupation in the same industry. The coefficients estimated indicate how far the occupational class in question has developed differently from the reference occupation. With exception of the reference occupations, ten different regression equations have been estimated for every occupational class within every industry. Three groups of explanatory variables have been distinguished.

3. To prevent the ratio E_{ij}/E_{zj} from assuming negative values, its logarithm has been taken.

The first group comprises the explanatory variables formulated from the absorption- or expulsion-rate hypothesis. The explanatory force of this hypothesis is analysed with the help of the industrial employment development, represented by four indicators, each of which can individually function as an explanatory variable, namely: the employment level (E_j), its logarithm ($\ln E_j$), the absolute mutation of employment between two observation years (ΔE_j) and the percentage employment mutation (\dot{E}_j). These explanatory variables have been introduced only as far as an industry's employment had developed between 1975 and 1985 in the same sense as forecasted for the 1985-1992 period.

The second cluster of variables represents the hypothesis of technological development. Sectoral labour productivity, its logarithm, and its percentage change serve as proxy variables for the extent to which technological advance brings about the innovation of an industry's production processes.

Where industry-specific variables failed to explain shifts in the industrial occupational structure in spite of an evident pattern of development in the period under investigation, we have also looked for trends in the evolution of the variable to be explained. Therefore, regressions have been carried out with three functions of time: t , $\ln(t)$ and $1/t$.

From the correlations established by the regression analysis we have derived the shares of the occupational classes in industrial employment in 1992. Four principles have been applied:

1. For an occupational class within an industry to be included in the analysis, a minimum of 500 persons belonging to that occupational class must have been employed within the industry throughout the observation years. That restriction has been adopted because with low absolute numbers margins of unreliability tend to be very wide.

2. As pointed out before, an industry-specific explanatory variable with significant explanatory power was invariably preferred to any trend variable.
3. Whenever industry-specific variables are significant, the equation with the highest correlation coefficient (R^2) was chosen.
4. When no significant relations were found, we assumed that the (log-transformed) ratio between employment in an occupational class and the number of persons employed in the reference occupation in 1992 equals the average of the 1975-1985 period, unless the ratio evidently changed in that period: in that case the 1992 ratio was taken to be equal to the 1985 ratio.

In a few cases in which the preferred equation led to unrealistic peaks in the forecast, we have slightly relaxed the above decision rules.

In forecasts for 1992 based on the relation found with an sector-specific explanatory variable, the value of $\ln(E_{ij}/E_{zj})$ for 1992 was calculated by completing the equation with the forecast value for the industry-specific variable in 1992. In forecasts based on a significant time variable, the observed trend was extrapolated to 1992. In the remaining cases, the procedure formulated in the fourth decision rule was adhered to.

With the help of the next formula, the forecast values of E_{ij}/E_{zj} can be transformed to forecasts of employment in the various occupational classes within an industry:

$$(2) \quad \hat{E}_{ij} = \frac{(\hat{E}_{ij}/\hat{E}_{zj})}{1 + \sum_{i \neq z} (\hat{E}_{ij}/\hat{E}_{zj})} \hat{E}_j$$

Summation over the industries then produces the forecast of total employment in an occupational class in 1992:

$$(3) \quad \hat{E}_i = \sum_{j=1}^{23} \hat{E}_{ij}$$

Table 3 shows the ten occupational classes for which the greatest absolute or relative growth in the 1985-1992 period is expected. The greatest absolute employment growth will occur in two relatively low-skilled occupational classes, 'building caretakers, charworkers and cleaners' and shop assistants. Only relatively skilled occupational classes follow.

In relative terms, the occupational class 'mathematicians, system analysts and related workers.' is the fastest-growing by far. The fast relative growth of the occupational class 'farm managers and supervisors' does not reflect good employment prospects, but springs merely from a shift in the occupational structure from self-employed to managers in the agricultural sector.

Table 4 displays occupational classes for which employment is expected to decline or stagnate. There is not a single class among them in which a significant number of university graduates are employed.

2.4 Academic studies

The next step was to use the employment forecasts by occupational class as the basis for employment forecasts for the twelve disciplines into which we had split university education (see table 5). To the analogy of the previous step in which the occupational structure of industries was determined, we estimated the educational structure of the occupational classes in 1992.

Table 3: The fastest growing occupations (in absolute and relative terms), 1985-1992

	<u>absolute mutation employment</u>	<u>relative mutation %</u>
1. Building caretakers charworkers and cleaners	53.000	
2. shop assistants	42.000	
3. Medical workers nursing personnel*	38.000	
4. Bookkeepers, cashiers and related workers	35.000	
5. Various clerical and related workers*	33.000	
6. Teachers	31.000	
7. Mathematicians, system- analysts and related technicians*	29.000	
8. Precision instrument ma- kers, machinery fitters, machine assemblers and related workers	22.000	
9. Engineers, draughtsmen and related technicians*	22.000	
10. Secretarians and typists*	20.000	
1. Mathematicians, system- analysts and related technicians*		57
2. Farm managers and supervisors		42
3. Building caretakers, charworkers and cleaners		38
4. Working proprietors hotel and catering services		33
5. Jurists*		29
6. Economists*		26
7. Accountants*		25
8. Government executive officials*		25
9. Mail distribution clerks		25
10. Working proprietors wholesale trade		25

* Occupational class employing a minimum of 1000 university graduates.

Table 4: Occupational classes with declining or stagnating employment, 1985-1992

	<u>absolute mutation employment</u>	<u>relative mutation %</u>
1. Farmers	-5000	-8
2. Agricultural workers	-2000	-2
3. Tailors, dressmakers, sewers and related workers	-1000	-3
4. Working proprietors retail trade	-1000	-1
5. Spinners, weavers, dyers and related workers	-500	-7
6. Fishermen and related workers	-500	-8
7. Stationary engine and related equipment operators	0	
8. Jewellery and precious metal workers	0	
9. Workers in religion	0	
10. Tobacco product makers	0	

The only data available for such a forecast are the results of the four Labour-force Censuses held between 1979 and 1985, as the educational classification which the Central Bureau of Statistics used in 1975 and 1977 is not comparable with the one used later on. Since we were interested only in the development of employment for graduates of university education, there was no need to employ a distribution model; the development of a discipline's share in employment within an occupational class could be established directly.

At this stage of the forecast model, we tried once more to find an explanation for shifts in the share of a given education in the employment of an occupational class. Two processes can in principle be distinguished, 'bumping-down processes' and horizontal substitution. Bumping down processes means that the lower-skilled of a discipline are pushed out of an occupation by the higher skilled of the same discipline (De Grip 1987). Horizontal substitution implies that the share of one discipline in employment grows at the expense of another discipline of the same educational level. To make an employment forecast, the two processes need not be analysed separately.

As in the previous section, we here assume that the shift will be greater as total employment in an occupational class grows faster. Once more an absorption- or expulsion-rate hypothesis applies. For the moment only the 'pull' effects of bumping-down processes or horizontal substitution can be considered, for the few observation years do not permit considering also the 'push' effect of shifts in the educational structure of the labour supply.

To estimate the share of a given branch of study in the employment of an occupational class, the following regression equation serves:

$$(4) \quad E_{ki}/E_i = \theta_{ki} + \psi_{ki}X_i + u_{ki}$$

where: E_{ki}/E_i = the workers with education k employed in occupation i;
 θ_{ki} , ψ_{ki} = regressions coefficients; u_{ki} = disturbance term.

For each university discipline represented in an occupational class, five equations have been estimated with respect to the four observation years between 1979 and 1985. The explanatory variables tested in the first two equations are those following from the absorption- or expulsion-rate hypothesis (bumping-down and/or substitution): the employment level in the occupational class (E_i) or its logarithm ($\ln E_i$).

Whenever these occupation-specific variables could not significantly explain the development of a discipline's share in employment, we tried to establish a trend-wise development of this share with the help of three trend variables: t , $\ln t$, and $1/t$.

Once more the principle was not to carry out regressions if in a given occupational class in a given year of observation fewer than 500 persons from the branch of study concerned were employed. On this point some exceptions had to be made for types of education which had risen far above 500 persons employed in the course of the 1980's. Here too, the equation with the highest correlation coefficient was invariably chosen.

To forecast a discipline's share in employment in an occupational class in 1992, we either completed the equation with the predicted value of the occupation-specific explanatory variables in 1992, or extrapolated the established trend to 1992. When no significant correlations were found, we assumed that the share of the type of education in 1992 equalled the share of that type in the same occupational class in 1985, an assumption that seemed justified because for most university disciplines (with many observations below 500) the employment share increased between 1979 and 1985. Therefore a forecast of the 1992 share on the basis of the average share in the 1979-1985 period would mistakenly come out lower than the 1985 share.

By multiplying the predicted employment share of a branch of study by the estimated employment in the occupational class concerned, we found the estimated number of persons with that study discipline employed in

the occupational class in 1992. Summation over all occupational classes produces the forecast of total employment for university graduates of the discipline.

Table 5 shows the employment expectations for 1992 for the various university disciplines. The overall impression is that university graduates will continue to push the lower-educated out of employment. For, while our forecast sets the total growth of employment at some 10 per cent (see table 2), an increase by no less than 27 per cent is expected for the number of university graduates employed.

The fastest relative growth is expected for the disciplines of econometrics, actuary and management (B.Sc.) and technical sciences. Only a weak growth of employment, on the contrary, is expected for medical studies, pharmacology, fine arts, language and literature, and theology.

Table 5: Forecasts of employed persons by disciplines of scientific education, 1992

	<u>Persons employed</u> <u>1992</u>	<u>% mutation</u> <u>1985 - '92</u>
1. Econometrics, actuary and management (B.Sc.)	5.500	62
2. Technical sciences	54.400	46
3. Socio-cultural sciences	51.500	32
4. Law	36.400	31
5. Mathematics and physics	27.600	24
6. Agricultural and domestic sciences	6.700	23
7. Economics and business administration (B.A.)	25.800	22
8. Medical sciences	41.800	16
9. Pharmacology	1.900	15
10. Fine arts	1.800	15
11. Language and literature	18.600	13
12. Theology	8.300	5
Total	280.300	27

3. REPLACEMENT DEMAND

3.1. Introduction

A forecast of future employment or employment growth is not sufficient for an adequate view of the employment prospects of newcomers to the labour market. It indicates only the number of jobs newly created or disappeared, however newcomers to the labour market may land in functions vacated during the forecast period by those holding them at present.

Therefore, we have also attempted to estimate the expected replacement demand on the labour market from the predicted outflow of workers in the 1985-1992 period. In succession we shall discuss the expected replacement demand by occupational class (section 3.2), the demand for schoolleavers by occupational class (section 3.3), and the replacement demand expected for the different study disciplines (section 3.4).

3.2. Replacement demand by occupational class

The outflow of workers in an occupational class can be estimated by subdividing the workers into five-year age cohorts. We have used the available data on the age structure of the working population in 1985 and 1992. The forecast of the age structure comes from the Central Planning Bureau (Op de Beke 1987). On the assumption that the labour force is evenly spread among the year classes of the five-year cohorts, we can establish how many workers of a given age leave or enter the labour force on balance. To that end we compare the number of workers of age c in 1985 with the number of those who by the forecasts will be $c+7$ years old in 1992. On that basis the annual net outflow from the labour force can be calculated for the different age cohorts ($g_{85-92}VBB_c$).

Obviously, however, the relative outflow varies quite a bit among occupational classes. The occupation-specific component in the outflow

is corrected for by considering the difference between the annual development in an age cohort in an occupational class and the annual development of the corresponding age group in the total employed population in the 1979-1985 period:

$$(5) \quad {}^{985-92}VBK_{ic} = {}^{985-92}VBB_c - ({}^{979-85}VWP_c - {}^{979-85}VBK_{ic})$$

where : ${}^gVBK_{ic}$ = annual net outflow of age c from occupational class i;
 gVBB_c = the same for the labour force;
 gVWP_c = the same for the working population.

The assumption is that the annual change of the occupational-class component between 1985 and 1992 is identical to that between 1979 and 1985. By comparing the outflow of employed persons in a occupational class with the outflow from the total working population rather than with the outflow from the labour force, the cyclical component of the outflow (the outflow to unemployment) is prevented from disturbing the picture⁴.

As for calculating replacement demand we only need to know the outflow, we have considered only the cohorts with a positive net outflow (in particular the older age groups). Summation over these age cohorts produces the calculated total replacement demand in the occupational class concerned.

Table 6 presents the ten occupational classes with relatively the highest, and the ten with relatively the lowest expected replacement demand during the 1985-1992 period. The average replacement demand in this period amounts to some 18 per cent of the number of employed persons in 1985. A comparison of this percentage with the expected employment growth of 10 per cent shows how important it is to incorporate replacement demand in employment forecasts.

4. This holds only as far as the relative outflow from an occupational class to unemployment does not deviate from the average.

Table 6: Occupational classes with the relatively highest and lowest replacement demand, 1985-1992

	<u>Absolute replacement demand</u>	<u>in % of employed persons, 1985</u>
<u>High replacement demand</u>		
1. Spinners, weavers, dyers and related workers	5.300	46
2. Other labourers (porters and related workers)	18.200	40
3. Miners, quarrymen, well drillers and related workers	700	37
4. Cabinetmakers and related woodworkers	6.100	37
5. Production and related workers not elsewhere classified	4.600	35
6. Wood preparation workers and paper makers	2.500	34
7. Bricklayers, carpenters and other construction workers	57.500	34
8. Plumbers, welders, sheet metal and structural metal preparers and erectors	34.700	33
9. Managers hotels and catering services	4.300	33
10. Blacksmiths, toolmakers and machine-tool operators	13.100	32
<u>Low replacement demand**</u>		
1. Broadcasting station and sound equipment operators and cinema projectionists	0	0
2. Statisticians, mathematicians, system analysts and related technicians*	1.500	3
3. Authors, journalists and related writers*	1.300	6
4. Tobacco product makers	100	7
5. Jurists*	1.400	8
6. Managers wholesale trade*	2.300	8
7. Musicians, actors and other performing artists	1.500	9
8. Social workers, translators and related workers*	9.700	9
9. Biologists and related technicians	2.600	9
10. Managers retail trade	1.600	10

* Occupational class employing a minimum of 1000 university graduates.

** A very small occupational class has been left out of account.

For several, in particular manufacturing, occupational classes the replacement value found is clearly above average. The fact should be considered that in many of these occupational classes employment is stagnating so that the outflow is actually replaced only as far as employment in that occupational class is not declining.

In the occupational classes with a relatively low replacement demand we find various occupations with a relatively young population, among them several occupations employing many university graduates. For several of these occupational classes a relatively favourable development of employment is expected. The makers of tobacco products form an exception.

3.3. Demand for 'schoolleavers' by occupational class

Addition of the employment mutation and replacement demand produces total demand for newcomers in an occupational class during the forecast period from 1985 to 1992. A portion of the vacated job opportunities will be filled by workers formerly employed in other occupational classes (occupational mobility) and by re-entrants into the labour force. Given professional mobility and re-entrance, total demand for schoolleavers in an occupational class can be defined as follows:

$$(6) \quad DS_i \equiv \Delta E_i + (Q_i - R_i)$$

where: DS = demand for schoolleavers; R = re-entrance;
 E = mutation of employment; i = occupational class;
 Q = outflow.

The method to calculate net outflow (Q minus R) was the same as has been used to compute the replacement demand in an occupational class. In this case, however, we have considered not only the age cohorts for which a positive net outflow has been predicted, but also those with a net re-entrance. The assumption is that in the age groups under 30 only schoolleavers enter an occupational class. Of course, in practice this

is not invariably true. Therefore, whenever there is mention of 'schoolleavers', in fact the inflow prospects of workers under 30 into an occupational class are referred to.

Table 7 gives the occupational classes for which, between 1985 and 1992, the greatest absolute or relative demand for schoolleavers is expected. In absolute terms, many schoolleavers may enter the labour force as shop assistants, clerks, construction workers, and (medical workers and) nurses. In relative terms, the demand for new young workers is greatest in the occupational class of managers of hotels and catering services. Various manufacturing occupations follow. The demand for executive senior civil servants is also striking.

In the occupational classes usually entered at a more advanced age, such as the class of 'managers (private sector)', the net outflow is mostly negative, which means that the demand for schoolleavers in this class may be zero, despite an increase in employment.

Table 8 presents the 23 occupational classes for which no direct inflow of schoolleavers is expected in the 1985-1992 period. The list indicates that, various managerial occupations are not directly open to schoolleavers. Besides, there are some occupational classes in which the poor employment growth is fully absorbed by the inflow of workers from other classes.

3.4. Replacement demand by university discipline

To trace replacement demand by discipline the method described in section 3.2 is useless because the occupational mobility of workers would distort the picture. Indeed, part of the outflow from a given occupational class will flow into other occupational classes in which workers tend to arrive at a later stage of their careers. That is why the expected outflow can here only be roughly approximated. To that end, we have considered the workers in an occupational class who are 55 or older in 1985.

Table 7: Occupational classes with the greatest absolute or relative demand for schoolleavers, 1985-1992

<u>Absolute high demand</u>		<u>Relative high demand**</u>	
	<u>demand for schoolleavers 1985 - 1992</u>		<u>demand for school- leavers in % of persons employed in 1985</u>
1. Shop assistants	86.900	1. Managers hotels and catering services	62
2. Various clerical and related workers*	78.200	2. Wood preparation workers and paper makers	53
3. Bookkeepers, cashiers and related workers*	70.310	3. Cabinetmakers and related woodworkers	48
4. Bricklayers, carpenters and other construction workers	60.100	4. Government executive officials*	41
5. Precision instrument makers machinery fitters, machine assemblers and related workers	54.900	5. Spinners, weavers, dyers and related workers	40
6. Secretaries and typists	44.100	6. Plumbers, welders, sheet metal and structural metal preparers and erectors	38
7. Transport equipment operators	43.200	7. Production and related workers not elsewhere classified	38
8. Material-handling and related equipment operators, dockers and freight handlers	40.300	8. Blacksmiths, toolmakers, and machine-tool operators	36
9. Medical workers and nursing personnel*	40.300	9. Bricklayers, carpenters and other construction workers	36
10. Plumbers, welders, sheet metal and structural preparers and erectors	39.700	10. Painters	35

* Occupational classes in which a minimum of 1000 university graduates are employed

** Occupational classes with a mutation below 1000 have been left out of account

Table 8: Occupational classes for which no direct inflow of schoolleavers is expected for the 1985-1992 period

- Tanners, fellmongers and pelt dressers
- Broadcasting station and sound equipment operators and cinema projectionists
- Managers whole sale trade*
- Legislative officials and government administrators*
- Managers (private sector)*
- Authors, journalists and related writers*
- Workers in religion*
- Housekeeping and related services supervisors
- Clerical supervisors
- Farmers
- Stone cutters and carvers
- Insurance, real estate, securities and salesmen and auctioneers
- Production and related workers not elsewhere classified
- Musicians, actors and other performing artists
- Fishermen and related workers
- Jurists*
- Transport and communications supervisors
- Mail distribution clerks
- Managers retail trade
- Production supervisors and general foremen
- Rubber and plastic products makers
- Tobacco product makers
- Social workers, translators and related workers*

* Occupational class employing a minimum of 1000 university graduates.

The assumption is that this entire group will leave the labour market between 1985 and 1992, which probably implies a slight overestimation of the mutations in these age cohorts. On the other hand, we have not counted the outflow from the labour force of those who had not reached the age of 55 by 1985. Nor has account been taken of reentering university graduates and employed persons completing a university study at an advanced age.

Next, we have multiplied the estimated outflow from each occupational class by the 1985 shares of university graduates from each discipline in that occupational class, thus breaking down the total outflows into out-

flows by discipline⁵. Summation over the occupational classes then produces the calculated total outflow and hence the estimated replacement demand by discipline (VSR_k):

$$(7) \quad VSR_k = \sum_{i=1}^m (a_{ki} VBK_i)$$

Table 9 expresses, for the twelve disciplines examined, the expected replacement demand between 1985 and 1992 as a percentage of the number of employed persons in 1985. By far the highest replacement demand is expected for theology; there is also a relatively great replacement demand for economics and business administration, and law studies. The lowest replacement demand is expected for the medical studies and pharmacology.

Table 9: Replacement demand by university discipline (in percentages of the number of employed in 1985), 1985-1992.

	<u>%</u>
1. Theology	27
2. Economics and business administration (B.A.)	13
3. Law	12
4. Technical sciences	10
Econometrics, actuary and management (B.Sc.)	10
6. Agricultural and domestic sciences	8
Socio-cultural sciences	8
8. Mathematics and physics	7
Language and literature	7
Fine arts	7
11. Medical sciences	5
Pharmacology	5
Average	9

5. The underlying assumption is that a discipline's share in the older age cohorts is equal to its share in the total number of persons employed in the occupational class, an assumption that is probably untrue in some cases. A distorted picture, more in particular an overestimation of the outflow of higher educated persons, may be the result.

4. THE LABOUR-MARKET SITUATION BY UNIVERSITY DISCIPLINE

This chapter gives a typology of the labour-market situation in 1992 for the twelve university disciplines examined. This typology is based on the expected total demand for newcomers of each discipline on the labour market and the estimated inflow of graduates during the 1985-1992 period.

Adding up the expected employment mutation and the expected replacement demand produces the total need for newcomers on the labour market with a given education (VN). This total demand for new workers must not be confused with total demand for labour at a given moment, a static notion mostly understood to mean total employment at a given moment. Table 10 expresses the total demand for newcomers from the twelve disciplines in percentages of the total number of persons employed in 1985.

To arrive at a typology of the expected labour-market situation in 1992 for the various branches of study, the demand forecasts have to be confronted with a forecast of the expected inflow of graduates in the period 1985-1992. From broad forecasts of the Central Planning Bureau, the "Taakgroep Studentenramingen" (Task Group for the Estimation of Student Numbers) annually publishes a more detailed estimate of the future annual numbers of graduates in academic studies, the so-called WORS-forecasts (Taakgroep Studentenramingen 1985-I). From these forecasts we have derived our own estimates of the number of graduates in the various disciplines. We have taken the WORS-forecasts for the academic years 1985/8 - 1991/9, both for old-style studies and for first-stage new-style courses in academic studies, and processed them in two ways. First, the estimates of the individual studies have been distributed among the twelve disciplines distinguished. Second, to make the figures comparable with the demand forecasts we also have considered, for some disciplines, the expected numbers of graduates from some non-university training courses which the International Standard Classification of Education (ISCED) counts to the highest level of education. They are of four different types: Academies of Architec-

ture (attached to the discipline of technical sciences), advanced vocational training courses concerned with the promotion of personal, social and cultural welfare (attached to socio-cultural sciences), NIVRA-accountancy courses (attached to economic sciences), and State Academies for Visual Arts (attached to fine arts)⁶.

For easier comparison with demand mutations, the number of graduates has each time been expressed in a percentage of the number of persons employed in 1985 (AN).

With the exception of the theological and technical disciplines, the number of graduates in the forecasting period appears to be very high in relation to the number of employed persons (see table 10). The reason - apart from the rising trend in the number of graduates in many disciplines - is the double inflow in the few years when old- and new-style graduates entered the labour market side by side. Besides, the high unemployment rate in the first half of the 1980s may have induced many students to take up a university study after their finals from secondary schools and higher vocational schools.

By setting off the calculated total demand for new workers from a study discipline in the 1985-1992 period against the expected inflow of graduates into the labour market in the same period, we get an impression of the labour-market situation in which those graduating in 1992 will find themselves. Table 10 gives the results, approximated by a 'labour-market indicator'. We have preferred broad indications to exact figures because we do not feel justified deriving a quantitative forecast of expected unemployment in the forecast year from supply and demand forecasts. For one thing because the estimates of replacement

6. Data for the former two types of training derive from the so-called RHOBOS-forecasts of Higher Vocational Education (Taakgroep studentenramingen 1986-II). The NIVRA-data on the other hand we have established by extrapolating the trend found for the past; the figures of the State Visual-Art Academies are based on information supplied by the Academies themselves.

demand for the separate disciplines are no more than indicative, and for another because our forecasts of employment developments for university graduates probably do not take sufficient account of the bumping-down processes that are inevitable when the graduates of the 1985-1992 period in their greater-than-ever numbers are entering the market in search of a job (see also section 2.4). Nevertheless we believe that the indicator we have computed, namely, the ratio between the inflow of graduates and the expansion and replacement demand in the 1985-1992 period, gives a reasonably accurate impression of the situation on the labour market in 1992.

Table 10: Typology of labour-market situation by discipline, 1985-1992

	[•] VN (1)	[•] AN (2)	Labour market indicator (2) : (1)
1. Theology	32	11	0.3
2. Technical sciences	55	47	0.9
3. Econometrics, actuary and management (B.Sc.)	72	10	1.5
4. Medical sciences	21	45	2.2
5. Law	43	96	2.2
6. Socio-cultural sciences	40	91	2.3
7. Mathematics and physics	31	79	2.5
8. Economics and business administration (B.A.)	35	97	2.7
9. Agricultural sciences and domestic sciences	31	119	3.8
10. Language and literature	20	126	6.3
11. Pharmacology	21	137	6.7
12. Fine arts	23	224	9.9

[•]
VN = demand for newcomers in percentage of the 1985 number of employed persons.

[•]
AN = number of graduates in percentage of the 1985 numbers of employed persons.

From the figures of table 10, only for the disciplines theology and technical sciences the labour-market indicator is lower than 1. By contrast, language and literature, pharmacology and fine arts show very high ratios between the expected inflow of graduates and the demand for newcomers.

5. SOME RISK INDICATORS

5.1 Introduction

As already pointed out in the first chapter, the adjustment of educational choices to the labour market is surrounded by uncertainty. Forecasts of the labour-market situation at the moment of graduation may eliminate part of that uncertainty. However, these forecasts only indicate the chance students have on finding a first job with the study chosen. To be sure of continuous employment at later stages of their career, they also need to know how employment in their first occupational group will develop in later years, and whether the chosen study opens sufficient lanes to other occupations.

With that in mind we have computed indicators of the fluctuations of employment in the occupational classes distinguished (section 5.2), of the possibility of finding the same kind of occupation in other industries (branch dispersion) (section 5.3), and analogously, of alternative occupations to fall back on with the same educational background (vocational dispersion) (section 5.4).

As well as informing students of employment prospects after 1992, these indicators also suggest how far the expectations for 1992 may be upset by unforeseen fluctuations in employment development, and what possibilities individual workers have of migrating to other industries or occupations.

5.2. Employment fluctuations in occupational classes

The stable growth of employment evolution in a given occupation may be upset either by structural decline or by cyclical fluctuations. To size up the influence of in particular cyclical fluctuations of employment, we have constructed a fluctuation index (of employment) for the occupational classes distinguished. Following the example of a study by the Netherlands Economic Institute (1972), first a fluctuation index

was calculated for 23 industries to cover the period from 1950 to 1985. The computation ran as follows:

$$(8) \quad FI_j = \frac{100}{h} \sum_{t=1}^h \frac{|F_{jt}|}{T_{jt}}$$

where FI_j = fluctuation index of industry j ; h = number of observation years; t = year; F_j = deviation from trend-wise employment development in branch j ; T_j = trend-wise employment development of branch j .

Next, the fluctuation indices of all branches were weighted with each occupational class's share in the employment of the branches of activity;

$$(9) \quad FI_i = \sum_{j=1}^n a_{ij} FI_j$$

where FI_i = fluctuation index of occupational class i ; a_{ij} = share of occupational class i in the employment of industry j .

This method of computing implies equal fluctuations of the employment rates of all occupations within an industry (which, of course, is not always so in practice).

Table 11 presents the ten occupational classes with the largest and the ten with the smallest employment fluctuations.

5.3. Branch dispersion of occupational classes

When a given occupation is highly concentrated in a limited number of industries, the evolution of employment in that occupation will largely depend on the ups and downs of those branches. A good example is given by the occupational class of teachers, of whom 96 per cent are employed in the public (educational) services. When employment stagnates in that industry, there are not many alternative occupations in other industries.

Table 11: Occupational classes with the largest and smallest employment fluctuations, 1950-1985

<u>Largest employment fluctuations</u>	<u>FI_i (%)</u>
1. Miners, quarrymen, well drillers and related workers	36.6
2. Spinners, weavers, dyers and related workers	34.4
3. Shoemakers and leather goods makers	27.7
4. Tailors, dressmakers, sewers and related workers	26.6
5. Tanners, fellmongers and pelt dressers	25.3
6. Rubber and plastic products makers	25.1
7. Bricklayers, carpenters and other construction workers	24.1
8. Stonecutters and carvers	23.9
9. Metal processors	23.1
10. Chemical processors and related workers	22.0
<u>Smallest employment fluctuations</u>	
1. Transport conductors	2.7
2. Senior civil servants*	4.2
3. Teachers*	4.3
4. Legislative officials and government administrators*	4.5
5. Mail distribution clerks	4.5
6. Protective service workers	5.8
7. Managers hotel and catering services	6.0
8. Jurists*	6.2
9. Accountants*	6.3
10. Headdressers, barbers, beauticians and related workers	6.3

* Occupational classes in which a minimum of 1000 university graduates are employed.

Warnken (1986) constructed an indicator to measure the concentration of an occupational class in a limited number of industries; it is called the indicator of an occupational group's branch dispersion. This so-called Gini-Hirschman coefficient is computed in the following manner:

$$(10) \quad GH_i = (1 - \sum_{j=1}^n b_{ij}^2) \frac{n}{n-1}$$

where: GH_i = Gini-Hirschman coefficient of occupational class i ; b_{ij} = share of occupational class i in industry j ; n = number of industries.

In this indicator, the term $n/(n-1)$ corrects for the number of branches considered. In our case, the dispersion across 54 branches has been analysed for all occupational classes.

The value of this indicator varies between 0 and 1. At a value of 0 the occupation is entirely concentrated in one branch. A value of 1, on the contrary, indicates a perfectly even spread across the branches.

Table 12 shows the occupational classes with the widest and with the most limited branch spread in the 1979-1985 period. In particular for managerial and clerical occupations the spread is wide. Occupational classes with a narrow spread across branches mostly carry an industry-specific name.

5.4 Occupational spread of university disciplines

Similarly to the branch dispersion of an occupational class, the occupational dispersion of the various disciplines of study can be established. 83 occupational classes have been distinguished.

$$(11) \quad GH_k = \left(1 - \sum_{i=1}^m e_{ki}^2 \right) \frac{m}{m-1}$$

where: GH_k = Gini-Hirschmann coefficient of discipline k ; e_{ki} = share of discipline k in occupational class i ; m = number of occupational classes.

At a value of 0 a discipline trains only for a single occupational class. A value of 1 indicates a perfectly even spread of occupations.

This indicator of occupational spread indicates the labour-market flexibility of a given discipline, in other words: the number of avenues open to students who have successfully completed their studies. Table 13 gives an impression of the alternatives open to the various disciplines. Most disciplines appear to serve quite a wide range of occupations. Only

the medical studies have a rather direct association with one occupational class. Keep in mind that the wide definition of the disciplines may in some cases lead us to overestimate the flexibility potential of one specific subject of studies.

Table 12: Occupational classes with the widest and narrowest branch dispersion, average of 1979-1985

<u>Widest branch dispersion</u>	<u>GH_i</u>
1. Managers (private sector)*	0.99
2. Secretarians and typists*	0.94
3. Various clerical and related workers*	0.94
4. Production supervisors and general foremen	0.94
5. Material-handling and related equipment operators dockers and freight handlers	0.94
6. Telephone and telgraph operators	0.94
7. Transport and communications supervisors	0.93
8. Computing and machine operators	0.93
9. Precision instrument makers, machinery fitters, machine assemblers and related workers	0.93
10. Engineers, draughtsmen, and related technicians*	0.92
<u>Narrowest branch dispersion</u>	
1. Farmers	0.00
2. Working proprietors retail trade	0.01
3. Working proprietors hotel and catering services	0.02
4. Managers wholesale trade*	0.02
5. Tobacco product makers	0.02
6. Working proprietors wholesale trade	0.03
7. Stone cutters and carvers	0.03
8. Managers retail trade	0.04
9. Headdressers, barbers, beauticians and related workers	0.07
10. Legislative officials and government administrators*	0.09

* Occupational classes in which a minimum of 1000 university graduates are employed.

Table 13: Occupational spread of academic studies (1979-1985 average)

	<u>GH_k</u>
1. Economics and business administration (B.A.)	0.86
2. Agricultural sciences and domestic sciences	0.82
3. Mathematics and physics	0.81
4. Econometrics, actuary and management (B.Sc.)	0.80
5. Fine arts	0.79
6. Law	0.70
7. Technical sciences	0.68
8. Socio-cultural sciences	0.66
9. Language and literature	0.53
10. Pharmacology	0.51
11. Theology	0.49
12. Medical sciences	0.22

6. LABOUR-MARKET PROSPECTS

6.1 Introduction

In chapters 3 and 4 of this study, the employment and replacement-demand forecasts were expressed in percentages of the number of employed persons in 1985. In view of the uncertainty inherent to such forecasts, we do not think it wise to base educational and occupational choices on the exact quantitative estimates. To use them as a basis for a qualitative appreciation of the employment prospects offered by different occupational classes and studies is much more sensible; the more exact prediction outcomes can then be kept available as background information for those interested. In the same vein, the risk indicators discussed in the previous chapter will be transformed into a qualitative typology. Section 6.2 presents the typology of the occupational classes, section 6.3 that of the twelve university disciplines.

6.2. Prospects of occupational classes

Forecasts of the labour supply by occupation are not available, only forecasts of the total demand for newcomers on the labour market and the demand for schoolleavers during the 1985-1992 period. For our typology of employment prospects in the various occupational classes we will base ourselves on the former criterion, indicating moreover which occupational classes are not at once accessible to schoolleavers (see table 8). We also apply the indicators of employment fluctuations and branch dispersion. The occupational classes have been classified as follows:

Demand for newcomers (VN)

- $\dot{VN} > 32\%$ good employment prospects
- $24 \leq \dot{VN} < 32\%$ reasonable employment prospects
- $18 \leq \dot{VN} < 24\%$ moderate employment prospects
- $\dot{VN} < 18\%$ poor employment prospects

Employment fluctuations (FI)

FI \geq 15 % very sensitive to business cycle

FI < 15 % little sensitive to business cycle

Branch dispersion (GH)

0.3 < GH \leq 0.3 alternatives available

GH \leq 0.3 poor alternative possibilities

List I shows the complete typology of the 82 occupational classes. 30 occupational classes offer adequate labour-market prospects, 16 of which are moreover little sensitive to the business cycle; there are also prospects of migrating to other sectors. 10 occupational classes have good medium-term prospects but are highly sensitive to the business cycle. On the other hand, 13 occupations offer moderate and 8 poor labour-market perspectives. Among the occupations with moderate prospects there are some high-skilled public sector occupations, but also the class of managers (private sector).

List 1: Typology of the prospects of occupational classes

1. Good employment prospects, little sensitive to business cycle, alternatives.

Mathematicians, system analysts and related technicians*
 Economists*
 Accountants*
 Jurists* (NS)
 Secretarians and typists*
 Computing machine operators
 Mail distribution clerks
 Telephone and telegraph operators
 Sales supervisors and buyers
 Shop assistants
 Commercial travellers
 Working proprietors hotel and catering services
 Building caretakers, charworkers and cleaners
 Service workers not elsewhere classified
 Farm managers and supervisors (NS)
 Precision instrument makers, machinery fitters,
 machine assemblers and related workers

2. Good employment prospects, little sensitive to business cycle, but few alternatives.

Legislative officials and government administrators* (NS)
 Government executive officials*
 Transport conductors
 Working proprietors wholesale trade

3. Good employment prospects, but highly sensitive to business cycle. Alternatives available.

Miners, quarrymen, well drillers and related workers
 Wood preparation workers and paper makers
 Chemical processors and related workers
 Spinners, weavers, dyers and related workers
 Cabinetmakers and related woodworkers
 Blacksmiths, toolmakers and machine-tool operators
 Plumbers, welders, sheet metal and structural metal preparers
 and erectors
 Rubber and plastic product makers (NS)
 Painters
 Production and related workers not elsewhere classified (NS)
 Bricklayers, carpenters and other construction workers
 Other labourers (porters and related workers)

4. Good employment prospects, but highly sensitive to business cycle, and few alternatives.

none

5. Reasonable employment prospects, little sensitive to business cycle, alternatives available.

Physical scientists and related technicians*
 Engineers, draughtsmen and related technicians*
 Biologists and related technicians
 Medical workers and nursing personnel*
 Sculptors, painters, photographers and related creative artists
 Clerical supervisors (NS)
 Bookkeepers, cashiers and related workers*
 Transport and communications supervisors (NS)
 Various clerical and related workers*
 Housekeeping and related services supervisors (NS)
 Cooks, waiters, bartenders and related workers
 Protective service workers
 Forestry workers
 Stationary engine and related equipment operators
 Material-handling and related equipment operators, dockers and freight handlers
 Transport equipment operators

6. Reasonable employment prospects, little sensitive to business cycle, but few alternatives.

Managers wholesale trade* (NS)
 Managers retail trade (NS)
 Managers hotel and catering services
 Headdressers, barbers, beauticians and related workers

7. Reasonable employment prospects, but highly sensitive to business cycle. There are alternatives, however.

Metal processors
 Tanners, fellmongers and pelt dressers (NS)
 Shoemakers and leather goods makers
 Electrical and electronics workers
 Glass formers, potters and related workers
 Printers and related workers

8. Reasonable employment prospects, but highly sensitive to business cycle and few alternatives.

none

9. Moderate employment prospects, little sensitive to business cycle; there are alternatives.

Authors, journalists and related writers* (NS)
 Social workers, translators and related workers*
 Managers (private sector)* (NS)
 Insurance, real estate and securities salesmen and auctioneers
 Housekeeping service workers
 Food and beverage processors
 Broadcasting station and sound equipment operators and cinema
 projectionists (NS)

10. Moderate employment prospects, little sensitive to business cycle, but few alternatives.

Teachers*
 Working proprietors retail trade
 Agricultural workers

11. Moderate employment prospects, moreover highly sensitive to business cycle. Alternatives available, however.

Sales workers not elsewhere classified
 Production supervisors and general foremen
 Tailors, dressmakers, sewers and related workers

12. Moderate employment prospects, moreover highly sensitive to business cycle, and few alternatives.

None

13. Poor employment prospects, little sensitive to business cycle; alternatives available.

Aircraft and ships' officers
 Musicians, actors and other performing artists
 Jewellery and precious metal workers

14. Poor employment prospects, little sensitive to business cycle; but few alternatives.

Workers in religion* (NS)
 Farmers
 Fishermen and related workers (NS)
 Tobacco product makers (NS)

15. Poor employment prospects, moreover highly sensitive to business cycle. There are alternatives, however.

None

16. Poor employment prospects, moreover highly sensitive to business cycle, and few alternatives.

Stone cutters and carvers
 Paper and paperboard product makers

(NS) = no direct inflow of schoolleavers expected.

* = Occupational classes in which a minimum of 1000 university graduates are employed

6.3. Prospects of academic studies

For the 12 academic studies examined, the forecasts of total demand for newcomers can be combined with the forecasts of the inflow of graduates in the 1985-1992 period. That exercise leads to the labour-market prospects for the various study branches derived in section 4.1. Besides, the occupational spread of the disciplines will be considered. The typology of the university disciplines is based on the following classification:

Labour-market indicator (AMI)

$AMI \leq 1$	good labour-market prospects
$1 < AMI \leq 2$	reasonable labour-market prospects
$2 < AMI \leq 4$	moderate labour-market prospects
$4 < AMI \leq 8$	poor labour-market prospects
$AMI > 8$	very poor labour-market prospects

Occupational spread (GH)

$0.7 \leq GH \leq 1.0$	many alternatives
$0.3 < GH < 0.7$	some alternatives
$GH \leq 0.3$	few alternatives

List II surveys the typology of the study disciplines distinguished. Only for theological and technical studies the labour-market forecasts are favourable. With respect to theology that is all the more striking as the occupational class "workers in religion", in which many graduate theologians end up, holds out no promise of growth. This discrepancy is caused by two factors. First, replacement demand is very high for theology, and second, in this profession, the inflow of graduates into the labour force is relatively small. These factors indicate the inadequacy of labour-market forecasts exclusively based on employment forecasts.

For most branches of study, the medium-term labour-market prospects are not encouraging, although employment for university graduates is expec-

ted to grow by 27 per cent as compared to a 10-percent growth of total employment. These poor prospects are due to the flooding of the labour market with graduates from most disciplines. That is partly the result of the double outflow of old- and new-style graduates at the beginning of the observation period. Apart from that, the proportion of young people going to university is persistently growing, a tendency that has perhaps been strengthened by the discouraging labour-market situation of the 1980s. Only the disciplines theology, technical sciences and medical studies produce a slightly lesser outflow of graduates to the labour market.

With the exception of medical studies, most disciplines leave scope for wandering to alternative occupational classes. Probably, graduates will have more recourse to alternatives than our estimates foresee if unemployment runs high among them. That these alternatives need have no direct association with the studies followed is demonstrated most clearly by graduates of fine arts studies, many of whom end up in jobs that have nothing to do with arts or teaching.

List II: Typology of the prospects of university disciplines

<u>Discipline</u>	<u>Typology</u>
- Theology Technical Sciences	Good labour-market prospects and some alternatives
- Econometrics, actuary and management(B.Sc.)	Reasonable labour-market prospects and many alternatives
- Legal studies Mathematics and physics Economic sciences and business administration (B.A.)	Moderate labour-market prospects, many alternatives
- Socio-cultural sciences	Moderate labour-market prospects with some alternatives
- Medical studies	moderate labour-market prospects, few alternatives
- Agricultural studies	Poor labour-market prospects, with many alternatives
- Language and literature Pharmacology	Poor labour-market prospects with some alternatives
- Fine arts	Very poor labour-market prospects with many alternatives

7. CONCLUSION

As already pointed out in the Acknowledgement, this working paper is meant to be a first version of the information system about the educational labour market being developed by the Research Centre for Education and Labour Market. Regrettably, the occupational classes and branches of studies for which, for reasons of data availability, we had to draw up our forecasts differ from the actual labour-market segments corresponding to occupations and types of training. The problem can only be solved satisfactorily by using an aggregation of occupations different from the Central Bureau of Statistics classification, and disaggregating the study disciplines further than possible at present.

Evidently, the macro- and meso-economic forecasts underlying our occupational and educational forecasts are an important possible source of uncertainty, for these economic forecasts are necessarily based on several assumptions, in particular with respect to the development of the international competitive position of Dutch industry.

The distribution models at the base of the forecasts for occupational classes and university disciplines are, in contrast to earlier forecast studies, theoretically underpinned by two hypotheses, on respectively bumping-down and upgrading processes. Regrettably, with regard to the bumping-down processes the push effect of shifts in the educational structure of the labour supply could not yet be taken into account. As a result, our forecasts of the labour-market situation by discipline do not pay enough heed to the substitution processes which the soaring number of graduates in several university disciplines is bound to cause. That is one reason why we have refrained from making a forecast of future unemployment percentages in the study disciplines distinguished. That does not mean, however, that the labour-market prospects in most disciplines will be rosier than envisaged in this study. For many disciplines, the absorption of university graduates into the labour market will probably not occur without problems (see List II).

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